



THE REAL ESTATE SPECIALIST



# Real Estate Outsourcing

## The Smart New Way to Grow



### Cost Effective

Realize 40-60% cost savings

### Flexible Staffing

Use us as full-time, part-time or on as needed basis

### Focus on Core Business

Focus more on critical business activities

## BENEFITS OF OUTSOURCING

### Grow Without Overhead

Expand your portfolio without worrying about staffing challenges

### Specialized Expertise

Access to best practices in real estate processes, business practices and technology



## OUR SERVICES

Property Accounting	Fund Accounting	Asset Management	Leasing
<ul style="list-style-type: none"><li>Accounts Payable</li><li>Tenant Accounting</li><li>Reconciliations- Bank &amp; Escrow</li><li>Replacement Reserve Disbursement</li><li>Move-ins/Move-out</li><li>Month End Closing</li><li>Monthly Financials</li><li>Year end Accounting</li><li>Reporting</li></ul>	<ul style="list-style-type: none"><li>Portfolio Accounting</li><li>Review of Property Financials</li><li>Tracking IRRs and Key Ratios</li><li>Distribution Waterfall Modeling</li><li>Debt and Property Valuations</li><li>Year-end PBC Audit Support</li></ul>	<ul style="list-style-type: none"><li>Property &amp; Portfolio Level Dashboards</li><li>Hold vs Sell Analysis</li><li>Cash Flow Projections</li><li>Acquisition Analysis</li><li>Utility Benchmarking &amp; Expense Analysis</li><li>Asset Level Budgets</li><li>Custom Financial Analysis</li></ul>	<ul style="list-style-type: none"><li>Lease Abstraction</li><li>Lease Entry</li><li>Lease Audit</li></ul>
			<h3>Other Services</h3> <ul style="list-style-type: none"><li>Construction Accounting</li><li>BIM Services</li><li>Marketing Support</li><li>Maintenance Support</li></ul>



## POPULAR ROLES & INDICATIVE PRICES

Accounts Payable Specialist	Financial Analyst	Leasing Analyst	Accounts Receivable Specialist	Property Accountant
c\$2150/m	c\$4000/m	c\$13/h	c\$2500/m	c\$3000/m

The above charges are indicative charges for standard services to be performed by the particular role on a full-time basis (160 hours p.m.). A final quote will depend on the work-volume, activities required and the working hours. Part-Time and Flat Fee quotes also available.



## SOFTWARE EXPERTISE



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## OUR CREDENTIALS

50+

Commercial & Residential Real Estate Clients

Clients Across Canada

British Columbia | Alberta, Ontario | Quebec | Prince Edward Island

100+

Team Including CPAs, MBAs and Graduates

And More

75000+

Units Served Since 2006

Staff with 6+ Years of Relevant Real Estate Experience

Key Real Estate Sectors

- Single Family Housing
- Multifamily Apartments
- Commercial
- Student Housing
- Retail
- Industrial



## CLIENT PROFILES

- Alberta based Real Estate Brokerage firm specializing in Property, Condominium and Asset Management
- A mid-size Real Estate Developer with operations in British Columbia, Alberta, Washington and California
- A rapidly growing real estate firm based out of Ontario, Canada. They specialize in single and multifamily residential rental properties
- A well-known construction and development company in British Columbia specializing in construction and development of high rise concretes

And Many More!

## ABOUT US

- Served 300+ businesses across North America since 2006
- 50+ residential, commercial, student housing and industrial real estate clients
- 100 member experienced team comprising of CPAs, MBAs, experienced accountants, leasing analysts and BIM modelers
- Senior management with extensive industry and 15+ years of outsourcing experience
- Clients across real estate value chain- home builders, real estate developers, asset/property management firms, real estate investment funds and real estate advisory firms
- Spacious office set-up (6000 square feet) with modern facilities, high speed internet, backup power supply and dual monitors
- Data confidentiality maintained through multiple measures
- Multiple Canadian phone numbers for easy communication



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